



2020/21 Technical Integrator Programme v0.22

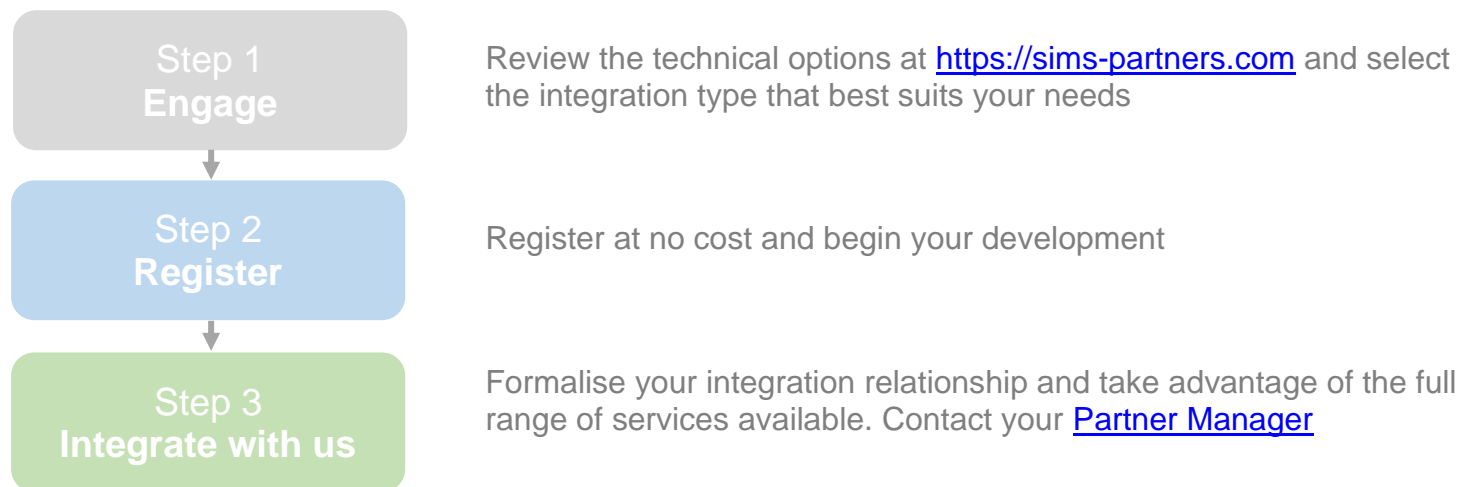
Integrating with ESS Products

Welcome to the 2020/21 Technical Integrator Programme

ESS provides businesses and individuals with the appropriate framework to interface with our products and services. Working with the latest application programming interfaces (APIs), Technical integrators can integrate with confidence knowing that their products and services can be operate with local installations of SIMS 7 and the SIMS Primary cloud environments as well as other products within the ESS product stable. Our Technical Integrator services support partners by providing them with all the necessary tools, documentation and environments to assist in developing and integrating their solutions with our solutions.

Our Technical Integrator services continue to grow and support all future developments of SIMS as a core deliverable of our developments. Allowing those that integrate directly with ESS to be confident that they will be fully supported as we migrate our services from our current instance of SIMS to our next generation of cloud-based services.

Three simple steps to integrating with us



Step 1 - Engage

What type of integration is best for you?

Starting point School or Academy

You are a school or academy and have created a product or service that you want to integrate with SIMS or other ESS products. This product or service may also be something you might want to share with a small number of other local schools or academies. This may progress into an EdTech Start Up in the future.

Starting Point LA or MAT

You are a local authority or multi-academy trust with multiple schools or academies with access to SIMS, and have a product or service that you want to integrate. You will have more technical requirements, needing the ability to write data back into SIMS

Starting Point Integrator

As an EdTech start up, new to the market or established commercial company your requirements will range from provisioning basic or core data and Single-Sign-On (SSO) through to deep and wide ranging integrations. You may also be looking for commercial opportunities that could include Capita selling and promoting your service or product.

Starting Point Aggregator

You are a commercial organisation that specialises in extracting data from MISs and other systems and providing this data as a service to other data consumers. Your business demands wide ranging access to data and deep integration with the underlying source systems



Step 2 Register

Step 2 - Register

Register for integration point access

What type of integration is best for you?



Register with us

CLOUD Based - SIMS Primary | SIMS ID | DeX service SIMS 7

A Freemium service is available for all perspective integrators who wish to better understand and test against the available APIs and services for our cloud software. Customers can request access to a shared test development environment (sandbox) allowing them to review the outcomes against a test dataset. Access is subject to successful registration and agreement to our [terms and conditions](#). This option does not include access to SIMS partner support, however access to appropriate documentation and support resources such as Swagger are available.

Requests for access to our Freemium service can be made by completing an online registration form available here

Register here

Local Integration SIMS 7 Direct | FMS | SIMS Finance

A range of chargeable services are available to help potential integrators complete their integration to our current range of on premise solutions.

Available services include access to a leased license agreement for ESS products and test datasets for a primary or secondary school/academy. Access to partner support, consultancy and accreditation is also available.

Requests for more information can be made by completing an online registration form available here

Register here

Step 3
Integrate with us



Step 3 – Integrate with us (SIMS)

When you have registered with us and tested the available APIs (cloud software only), you are steps away from having a live integration. The next few pages will outline the integrator support services we offer, pricing and the options available to existing technical integrators and partners.

Optional services

Technical services

SIMS ID (SSO): Single Sign-On using SIMS ID. Providing authentication services to your product enabling schools to use their SIMS ID to access your services – There is no charge for this service.

ESS Data Exchange - Dex (Web APIs): Access to data from SIMS7 & SIMS Primary either from SIMS ID for user, group and roster information for account provisioning and limited write back of certain data elements. Or richer data from both SIMS 7 and SIMS Primary from DeX delivered in a common format from a web API

FULL Technical Access (APIs or integration points): Full access to the technical API suite for SIMS7, FMS 6, SIMS Primary and SIMS Finance.

SIMS Market Place and Application Approval: Once approved, customers can have their product/services available within our Market Place for all our live customers to access. Only approved products will be made available as per our [Terms and Conditions](#).

SaaS Licensed Datasets: Full access to personal test datasets to compile and test integration.

Support

Support is provided by our dedicated Partner Support Team and includes the option for Accreditation. A public resource service is available via our [SIMS Partners website](#).

A SIMS integration of more than 50 sites requires a support option to be in place. Support is provided under our current business hours and is subject to the detail as defined in our [Partner Support Charter](#).

Support includes email, telephone, web-based support and access to our [SIMS Customer Service Portal](#) support website.

Consultancy

Customers have the option to take bespoke consultancy services which can be delivered at a site of your choice (travel costs may be applicable).

- Pre-engagement - Capita consultant offers an in-depth review of your integration options.
- An introduction to SIMS/SIMS Primary/FMS/SIMS ID or SIMS Finance.
- Registering your products to against live schools using the Partner Portal.
- Guidance on how to best utilise personal sandbox environments and developer resources.
- An introduction to SIMD ID and the integration options it offers via its Data Exchange, WebAPIs.
- The Application Market Place and how to successfully get your product/services approved.
- How Accreditation can help promote your product/services.
- Create reports for schools/academies and partners.

Review or validate solutions NB: These services may also be available for companies who do not require access to SIMS or a formal SIMS Partnership.

Accreditation

Provided as part of our support options, customers can take advantage of our accreditation service to validate and promote their interfacing to SIMS. Accredited partners can use additional marketing resources including specific partner logos and branding. The accreditation process provides schools the confidence that the methods used to interface with SIMS have been reviewed by the Partner Development Team and in turn are fully supported and are GDPR compliant. [Click here for more information](#).

Step 3 - Pricing

Pricing: SIMS 7 | SIMS Primary | SIMS ID | ESS DeX | FMS 6 | SIMS Finance

For complete pricing and a simple cost calculator estimation please see [click here](#)

School or Academy

1 site – Indicative pricing

Service	Cost 2021 / 2022	Cost 2022 / 2023	Cost 2023 / 2024
Documentation (SDK)	£0	£0	£0
SIMS ID - SSO	£0	£0	£0
Web based APIs – SIMS ID, SIMS Primary, DeX, SIMS Finance.	£0	£0	£0
SIMS 7 direct – Read/Write	£0	£0	£0
FMS 6 direct – Read/Write	£0	£0	£0
SIMS Primary access or SIMS 7 software Licence inc 1 data set	£765	£780.30	£795.91
SIMS Primary – SaaS Dataset Licence (additional)	£510	£520.20	£530.60
Support inc Accreditation	From £408	From £416.16	From £424.28
Consultancy	£510 p/day	£520.20 p/day	£530.60 p/day

Integrators <100 sites | LA or MAT

Indicative pricing - support discounts apply for LA/MATS and Smaller technical Integrators

Service	Cost 2021 / 2022	Cost 2022 / 2023	Cost 2023 / 2024
Documentation (SDK)	£0	£0	£0
SIMS ID - SSO	£0	£0	£0
Web based APIs – SIMS ID, SIMS Primary, DeX, SIMS Finance etc	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
SIMS 7 direct – Read/Write	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
FMS 6 direct – Read/Write	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
SIMS Primary access or SIMS 7 software Licence inc. 1 data set	£1020	£1040	£1062
SIMS Finance access or FMS 6 software Licence inc. 1 data set	£1020	£1040	£1062
Additional data set per product per data set	£510	£521	£531
Support inc. Accreditation	From £0 to £6120 ²	From £0 to £6243 ²	From £0 to £6367 ²
Consultancy	£765 p/day	£780.30 p/day	£795.91 p/day

Integrators >100 sites

Indicative pricing - support discounts apply for LA/MATS and Smaller technical Integrators

Service	Cost 2021 / 2022	Cost 2022 / 2023	Cost 2023 / 2024
Documentation (SDK)	£0	£0	£0
SIMS ID - SSO	£0	£0	£0
Web based APIs – SIMS ID, SIMS Primary, DeX, SIMS Finance etc	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
SIMS 7 direct – Read/Write	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
FMS 6 direct – Read/Write	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
SIMS Primary access or SIMS 7 software Licence inc. 1 data set	£1530	£1560.06	£1591.81
SIMS Finance access or FMS 6 software Licence inc. 1 data set	£1530	£1560.06	£1560.06
Additional data set per product per data set	£510	£521	£531
Support inc. Accreditation	From £0 to £6120 ²	From £0 to £6243 ²	From £0 to £6367 ²
Support uplift for Local SIMS 7 or Local FMS 6 integration	£1020	£1040.40	£1061.21
Consultancy	£1020 p/day	£1040 p/day	£1061 p/day

Aggregators

Indicative pricing support discounts apply for Large Aggregators

Service	Cost 2021 / 2022	Cost 2022 / 2023	Cost 2023 / 2024
Documentation (SDK)	£0	£0	£0
SIMS ID – SSO	£0	£0	£0
Web based APIs – SIMS ID, SIMS Primary, DeX, SIMS Finance etc	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
SIMS 7 direct – Read/Write	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
FMS 6 direct – Read/Write	From £25 per site max ¹	From £25.50 per site max ¹	From £26.01 per site max ¹
Aggregator Uplift on per site charges	2% ³	3% ³	5% ³
SIMS Primary access or SIMS 7 software Licence inc. 1 data set	£1530	£1560.06	£1591.81
SIMS Finance access or FMS 6 software Licence inc. 1 data set	£1530	£1560.06	£1591.81
Additional data set per product per data set	£510	£521	£531
Support inc. Accreditation	From £0 to £6120 ²	From £0 to £6243 ²	From £0 to £6367 ²
Support uplift for Local SIMS 7 or Local FMS 6 integration	£1020	£1040	£1062
Consultancy	£1020 p/day	£1040 p/day	£1061 p/day

Pricing: HR Assistant

HR Assistant

Technical Integrator contract required

Service	Product	Cost 2021/2022	Cost 2022/2023	Cost 2023/2024	Additional catalogue
Activation License	SIMS7	£100 PA per school/academy (1-20 sites) 20% discount per site for all sites over 20)	£102 PA per school/academy (1-20 sites) 20% discount per site for all sites over 20)	£104.04 PA per school/academy (1-20 sites) 20% discount per site for all sites over 20)	Optional support and service as above

Pricing: FMS Catalogue and eProc Services

Catalogue service

No Technical Integrator contract required

Service	Product	Cost / Service**	Additional catalogue
Static Catalogue Integration	FMS 6 SIMS Finance Provides static catalogues for both FMS 6 & SIMS Finance	£950 per catalogue	£2 per license (capped at £3150)

FMS eProc Services

Service	Product	Cost / Service**	
FMS e-Procurement (EGov/BASDA3.09)	Support (Mandatory)	£1530pa	
FMS 6 Software Licence inc. 1 data set	FMS 6 software Licence inc. 1 data set	£1020 pa	

Improved Opportunities for Partner Integrations

We offer:

- **Dynamic catalogues:** Static catalogues are notorious for being out of date before they are made available to customers. Dynamic catalogues allow supplier to update their products and pricing daily making the catalogue more relevant to mutual customers. Dynamic catalogues are used extensively outside of the education market. These offer exciting opportunities for near real time product and pricing updates to support product focuses and short-term pricing offers.

Existing Technical Integrators and Partners with Technical Integrations

For new Technical Integrators, this model is the current version and preplaces any previous versions

For existing Technical Integrators. This pricing is effective from 01/01/2021 and replaces any previous pricing. Contracted Technical Integrators will move to this pricing at the relevant rate from their next contract Renewal Period and not their next Usage Period.

Contact the team

Find out more about partnering with us

Access our services

Requests for access can be made by completing an online registration form available here:

[Register here](#)

Online

Online enquiries can be submitted by using the 'Get in touch' link on the Partner Section of the website:

[Get in touch](#)

SDK and Integrator resources

Public access to our resources and information can be found at here:

[Resources](#)



partner.management@educationsoftwaresolutions.co.uk



01234 832186



@SIMS_ESS



/company/SIMS-Schools

ESS Ltd, Franklin Court, Priory Business Park, Cardington, Bedford MK44 3JZ

Tel 01234 838080 | Fax 01234 832036 | Email info@ess-sims.co.uk | www.ess-sims.co.uk

Education Software Solutions Limited : Registered office: 11 Kingsley Lodge, 13 New Cavendish Street, London W1G 9UG. Registered in England, Company No. 12595779